

LASERSAVER

Cartridges & Printer Repair

I am pleased to announce that LaserSaver is officially merging with our long-time service partner, **Dallas Laser Printers.**

Many of you already know Todd Bowman from Dallas Laser Printers. For over 20 years, I have outsourced printer repair to Dallas Laser Printers and Todd has been my service technician throughout that time. Todd represents all that I value in business - he is responsive, efficient, honest, and incredibly smart. He is a printer expert, but explains issues and solutions in clear, straightforward language so that customers understand their options, can make the most cost-effective decision, and resume printing as quickly as possible.


It is because of Todd and the entire Dallas Laser Printers team that I handpicked their company to provide full services to LaserSaver customers going forward.

As some of you know, I went to graduate school and earned a master's degree in counseling in 2021. For the past four years, I have been in private practice as a licensed professional counselor while still running LaserSaver. As you can imagine, holding two different careers is a challenge, and although I strived to continue to provide great customer service, I often failed to meet the standards you had come to expect from LaserSaver, a company my father started in 1988. I have always considered it an honor to continue his legacy but in business, the customer is the most important consideration. It is because of YOU that I pass the baton to Dallas Laser Printers.

With Dallas Laser Printers, you have access to a team that has decades of printer expertise – and since this is their only job, response time to your needs will improve greatly. Overall, the transition will be relatively seamless. Cartridges are the same, prices will be the same, and while billing will now come from Dallas Laser Printers and you will remit payment to them, I will be around if you need anything. Please know you can reach out to me anytime, now or in the future, on my cell at 972-814-7722.

On a personal note, I went to work for my dad in 2004 and we had four years of working together before he died. He taught me about business and we worked hard, but we had a lot of time driving in the car making deliveries to you. That time together was priceless. We talked about LaserSaver, yes. But we also talked about everything else – current events, family drama, the past, the future, father-daughter stuff. I would not trade that time with him for anything in the world.

And I would not trade the relationships I have had with you either. Being a small part of your business has meant everything to me. Thank you.

A handwritten signature in blue ink that reads "Melissa Galar". The signature is fluid and cursive, with a long horizontal line extending from the end of the name.